



January 6, 2015

Dear Friends and Clients:

Now that 2014 and the hustle and bustle of the holiday season is behind us, we are in full swing, focusing on the year ahead. This year, I have some exciting news which will surprise most of you, especially those who have been loyal to my namesake Brody Abstract for the past 19 years.

I am excited and pleased to announce that effective immediately Brody Abstract has joined forces with T.A. Closing Network, a subsidiary of the much larger Title Alliance, a company with roots as an underwriter dating back to 1948. I join the company as its President. The company is not a stranger to me. In my earlier career, I served as Assistant Vice President of the Pittsburgh Branch of T.A. Title Insurance Company. I know and trust the integrity of its staff and management and am confident that together, we will bring even better customer service, and enhanced marketing which will benefit you directly. As an example, we have partnered with Next Deal/Digital Docs to provide forever marketing systems and digital cloud storage for documents post closing. This is something that I find especially exciting as it is a direct benefit to you and to our mutual clients which we serve. Please watch the demonstration at <http://www.nextdeal.us/video/titlealliance>. In addition, there is robust website complete with a library of documents, an array of customized rate quote calculators, an online event registration system and online ordering platform. I am thrilled to be able to offer these services, and many more, to you and your customers.

To our lender partners, who are under increased regulatory pressure, this gives more strength and credentials to the combined operations. Title Alliance, the Managing Partner of T.A. Closing Network is systems ready in the Best Practice arena, with all of the pillars in place.

In the past year, my time has been torn between compliance readiness and customer service. Moving forward, I will focus on you and your clients and the customer service that you have come to expect. I will still be performing the majority of your closings and will continue to be the hands on person that I have always been. I will have more time to present at your staff meetings and to be otherwise available to you to assist however you may need. I have full faith and confidence that Title Alliance is supporting the back end administration which will provide me with these freedoms.

Over the next few weeks, I will be migrating my office to a new location, to 2857-B Banksville Road, Pittsburgh, PA 15216. I will have a new phone number, 412-531-1050, fax number, 412-927-2639 and email, [sbrody@taclosing.com](mailto:sbrody@taclosing.com). In the meantime, all of my current contact information will remain intact until I am fully settled.

Again, I thank you. I thank you for your past loyalty and support and I thank you in advance for staying with me into the future. Boy do we have plans for you! Stay tuned.

Sincerely,

Susan L. Brody

President  
T. A. Closing Network